



Ceiling America
International L.L.C

Leading the Future with Radiant Solutions



PROSPECTIVE DISTRIBUTORSHIP APPLICATION

****PLEASE SUBMIT CURRENT COMPANY PROFILE WITH
APPLICATION IF AVAILABLE****

A Prospective Distributorship Application must be completed by each prospective owner of a Ceiling America distributor. Please allow approximately 7 days for us to review and process your Application.

Understand that under no circumstances does the submittal of your Application to Ceiling America International, subsequent review and processing imply in any manner Ceiling America International's intention to approve you a Ceiling-America distributor.

The Applicant shall not be deemed to be accepted and approved by Ceiling America International unless and until the full execution of ceiling cleaning Distributorship Contract(s). No employee or agent of Ceiling America International has the authority to waive or otherwise deviate from the foregoing procedures, and should any deviation from the Application procedure occur, the waiver or deviation from the Application procedure shall not be binding upon Ceiling America International Company.

I, _____,

[Name of individual applying to be an Owner]

(The "Applicant") am interested in submitting this application to Ceiling America International Company for the purpose of the evaluation of my qualifications to become a CAI distributor.

**HOW DID YOU HEAR ABOUT CEILING-AMERICA
DISTRIBUTORSHIP OPPORTUNITIES?**

- ☐ Newspaper Ad ☐ Magazine Ad ☐ Website
☐ Referral _____
☐ Other _____

Preferred Location

By city or state, please list your order of preference for the location of a Ceiling-America distributor. This information will be used to match you to potential Distributorship opportunities.

Check Box if open to any ☐
location and/or list
preferred locations below:

1. _____
2. _____
3. _____

Proposed Ownership

Ceiling America Company has a Distribution Ownership Policy that every distributor must comply with and which must be met by any prospective distributor. Accordingly, please provide information to us on your proposed ownership structure, including each individual and legal entity that will potentially own and/or control beneficial ownership interests and/or hold major management positions in the proposed distribution business. All individual owners will be required to complete a separate Distributorship Application.

In addition, please identify a majority owner who will commit to be personally onsite and will actively control the day-to-day operations of the Distributorship business on a full-time basis.

	Name	Position/Title	Percent of Total Ownership	Active/Inactive
1.			%	
2.			%	
3.			%	
4.			%	
			100%	

NOTE: Any additional or other individuals with direct or indirect beneficial ownership interest in the Distributorship business must be explained on a separate attachment, and each such person must submit a separate Prospective Distributorship Application and be approved as an owner by Ceiling America Company.

[Please go to the next page]

Terms & Conditions

Applicant hereby applies to Ceiling America Company for approval to operate a Ceiling-America Distributorship subject to the terms and conditions stated in this Application.

- A. If approved as a Ceiling America distributor, adequate equity capital must be available to finance the proposed Distributorship.
- B. The submission of this Application obligates neither Applicant nor Ceiling America Company to become a party to a Distributorship Contract. Costs associated with acquiring real estate and any other investments and expenditures made by Applicant in contemplation of Ceiling America Company entering into a Distributorship Contract or for other purposes related to this Application are at Applicant's sole risk and do not in any way obligate Ceiling America Company, or any of its affiliates or representatives in any manner whatsoever.
- C. The execution of a Cleaning Distributorship Contract by Ceiling America Company is the only manner by which Ceiling America Company may accept and approve this Application.
- D. Applicant has been informed and understands that in connection with this Application, Ceiling America Company may seek and obtain from various persons and entities, information on Applicant's credit, business and professional character, and personal characteristics. Applicant consents to the foregoing and agrees to cooperate fully with Ceiling America Company and shall provide, or authorize, the provision of all such information to Ceiling America Company. **Applicant authorizes Ceiling America Company to share the information with each other for the purposes of analyzing and processing this Application. If this Application is being provided in connection with the purchase of a Distributorship, then Applicant authorizes Ceiling America Company to disclose to the seller of the distribution or the seller of the equity interest to become a CAI distributor, as the case may be, all or any part of the information on Applicant's credit, business, and personal characteristics discovered as a part of the investigation.**

- E. Applicant hereby gives his/her consent to and acknowledges that in assessing Applicant's qualifications to be approved as an authorized Ceiling America distributor, Ceiling America Company may rely upon surveys and ratings (conducted by use of questionnaires or otherwise) of Applicant's sales and service customers in any business in which Applicant has been involved. By signing this Application, Applicant also directs and authorizes the release by any third party to Ceiling America Company, the information and results of surveys described in this section.

This includes, but is not limited to, the release by any other manufacturer by whom Applicant is or has been authorized to distribute and/or service products. If Applicant is currently an owner of a Ceiling America Distributorship and/or Dealership, Applicant acknowledges that Ceiling America Company will take into consideration Applicant's rating under customer satisfaction indices used by Ceiling America Company. Applicant acknowledges that any misrepresentation or falsification of records, reports, surveys etc., relating to such customer satisfaction indices (past, present or future) will be reason alone to terminate this Application and any resulting Distributorship and/or Dealership Contract.

- F. Applicant acknowledges that he/she submitted this Application, executed any resulting Distributorship Contract and made any related commitments solely in reliance on Applicant's own investigation of and judgment with respect to (1) the operation of a Distributorship in the Applicant's proposed market area and (2) the overall cleaning industry, and not in reliance on any statements made or documents presented to Applicant by Ceiling America Company, except for other statements and documents specified by the Applicant in writing to Ceiling America Company and/or the affiliated companies prior to the Applicant's execution and submission of a Ceiling America Distributorship Contract. Applicant understands that Ceiling America Company and The affiliated companies will rely upon the foregoing acknowledgment.

G. Applicant is at least 18 years of age.

H. After the completed Application and accompanying Data Sheets and Schedules have been reviewed by Ceiling America Company, Applicant may be required to provide additional information, deemed necessary by Ceiling America Company, all of which information Applicant acknowledges shall become part of this Application.

I. Any misrepresentation made in this Application shall give Ceiling America Company the right to terminate any resulting or subsequent Distributorship Contract(s).

J. Applicant acknowledges and agrees that he/she is under a continuing obligation to provide Ceiling America Company with prompt written notice of any and all changes in the information provided herein, so that his/her Application remains current and up to date in all respects.

Applicant acknowledges and accepts the terms and conditions of this Application and represents that all the information provided to Ceiling America Company by Applicant or on Applicant's behalf, whether in this Application, in the accompanying Data Sheets and Schedules or otherwise, is and shall be true, correct and complete to the best of Applicant's knowledge.

Signature of Applicant

Print or Type Name of Applicant

Date

[\[Please go to the next page\]](#)

PERSONAL INFORMATION

Ceiling America International., values, embraces, leverages and celebrates diversity to develop and continuously improve mutually beneficial relationships with dealers/ Distributors and to transform dreamers into riders in an increasingly dynamic and diverse market. Our Diversity Mission is to foster a culture that integrates diversity and inclusion into all aspects of the business in order to further fulfill dreams through the experiences of cleaning. This is especially true for our dealer and Distributor network, which is our connection to the customer. Therefore, we ask for your cooperation in the completion of the following information. Ceiling America Company will utilize the information, to comply with applicable countries recordkeeping requirements and to assess the diversity of the dealer network.

APPLICANT'S PERSONAL DATA

Name:

First

M.I.

Last

Address:

Street

City

Zip code

APPLICANT' S EXISTING BUSINESS DATA

Business Entity Name: _____

D/B/A (i.e., Trade) Name (if any): _____

Business Entity Type:

☐ Corporation ☐ Limited Liability Company ☐ Partnership ☐ Proprietorship

Date Business Established: _____

Address: _____
 Street City ST Zip

Email Address: _____

Website: _____

Phone Number: _____

Fax Number: _____

Ownership and Management Structure:

Ownership and Management Structure of				
Name	% of Ownership	Title	City/State	Main Phone

PERSONAL FINANCIAL STATEMENT

1. How would/will you finance this Distributorship opportunity? _____

2. Are you nominated as a Successor for any other authorized Ceiling America distributor? No ☐

Yes ☐ If yes, please list the dealer name and location: _____

The undersigned certifies that this Personal Financial Statement provide a full, true, and correct statement of the personal financial condition of the undersigned as of the date indicated.

Applicant's Signature

Date

[\[Please go to the next page\]](#)

BECOMING A DISTRIBUTOR

1. Why do you want to be a Ceiling America distributor?

2. Define your contemplated role in the proposed new Distributorship

3. How many employees do you have?

4. Why do you feel you are qualified to own a Ceiling America Distributorship?

5. Please describe any related business experience.

6. What type of Customers do you currently work with?

7. What type of services do you provide for your customers?

8. How large an area do you cover?

9. Do you own any other companies?

10. What is your biggest concern about this business?

[illegible]

Signature of Applicant

Print or Type Name of Applicant